

Riga, 6 March 2017

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**Answers to the questions from the interested suppliers  
in open competition "Study on Rail Baltic/Rail Baltica section  
"Polish / Lithuanian state border – Kaunas – RRT Palemonas" upgrade", id. No RBR 2017/2**

RB Rail AS presents the following answer to the question received until 6 March, 2017 from the interested suppliers:

No	Question	Answer
1.	Regarding to clause 5.1, If a group of suppliers (Clause 4.1.2) is presenting Proposal, can only one member of the group (in the name of supplier, but not in the name of group of suppliers) present proposal security for 5000 EUR if he is entitled to do that by agreement with other group members?	According to clause 5.5, If the Tenderer is a group of suppliers or a partnership, then the Security must be formalized in such a way that it applies to all the members of the Tenderer (the name of the Tenderer in the Security must be the same as the name of the Tenderer in the proposal). Group of suppliers can delegate one member of the group to submit proposal and security under the agreement signed by all group members. Copy of this agreement has to be submitted with proposal documents.
2.	Regarding to clause 5.1, If a group of suppliers (Clause 4.1.2) is presenting Proposal, can each member present proposal security (only for his part of proposal), taking into account that the sum of all presented securities (from all group of suppliers) will be 5000 EUR?	No, such approach is not acceptable.
3.	9.1.3-9.1.4 - A table of experience of the experts and Tenderer and the documents supporting it. Please clarify what documents required, and if those documents should be provided for every project/assignment mentioned in tables?	By supporting documents is meant educational and professional documents (i.e. diploma, certificates, etc.), CV and any other equivalent document which describes qualification or experience of the expert.
4.	9.1.5 - "Educational and professional documents of the experts". Please clarify what documents required.	It is required to submit documents which proves their level of education and qualification according to information stated by Tenderer regarding its proposed expert.
5.	Is it acceptable to use electronic signature (scan) to sign the proposal?	Scanned copy of the proposal electronically signed is not acceptable. According to clause 6.2 "The Tenderer shall submit a Proposal sewn or bound together, in written form in

		English." and clause 6.3. "The Tenderer shall submit 1 (one) signed Original, 1 (one) Copy and a digital format (USB format files being in MS Office format and PDF format) copy of the Proposal."
6.	<p>On the page 37 of the Procurement document it is stated that „The study shall comprise a thorough technical analysis of the technical and spatial feasibility of upgrading the existing newly built 1435 mm gauge railway line, the feasibility analysis of at least three options namely; a new line as defined by the AECOM study 2011, a new line alongside existing newly built sections, and the upgrading of the existing newly built railway line, in addition to the possibility of reach the predefined TSIs and other technical parameters confirmed by previous step of the study and a full CBA of the best option.“</p> <p>However, on the page 54 (Evaluation sub-criteria) it is indicated that „The purpose of this study is to analyse the feasibility of, and measures required to, upgrade the existing 1435 mm gauge railway line from the Polish/Lithuanian State Border to Kaunas and Kaunas-Palemonas RRT to achieve full compliance with the Global Project definition specified in the RBR Shareholders' Agreement and other key technical parameters (Global Project Standards) by analysing at least three relevant options, to carry out a CBA of two preferred options &lt;...&gt;“</p> <p>Please clarify, how many Cost Benefit Analyses have to be carried out in this study, and in which implementation stage.</p>	<p>Cost Benefit Analysis shall be implemented on two preferred options to be defined in accordance to the requirements detailed in Section 3.2 of Technical Specification.</p> <p>The preparation of Cost Benefit Analyses is not linked to a particular implementation stage of the Study. Please refer to the list of deliverables/reports and their minimum content specified in Section 4.6 of Technical Specification.</p>
7.	Please kindly confirm if it is possible to use electronic versions of signatures (scans) in Proposal.	Please see answer No 5.
8.	Please kindly confirm if the Contracting authority will provide the facility for project meetings.	Contracting authority shall provide facility for the project meetings to be held in Riga or Vilnius.
9.	<p>Annex n°2. Qualifications 3. Team of Experts page: 25 of 71</p> <p>Among the requirements for international experts there's a requirement for the experience in international projects. Does that mean projects</p>	The definition "international project" specified in Section 3 of Qualifications applies to the projects that are implemented by multinational bodies (public institutions or private companies).

	outside of Lithuania, Latvia or outside of the experts place of origin?	
10.	Section 5. Proposal (Bid) Security page: 4 of 71 Regarding the bid security, please confirm that the guarantee can be directly issued by a first class Spanish bank. In addition, could you provide us a model of the mentioned bid security?."	Proposal security can be issued by any Bank which is able to issue Proposal security compliant to the conditions stipulated under clause 5.
11.	In case two companies of the same group intend to provide staff and references, it would be needed that these two companies present the proposal as a JV?	The conditions for the submission of the proposal by a group of suppliers are stipulated in clause 4.1.2. There are no preconditions in respect to the ownership of individual suppliers.

Procurement commission  
chairman



Aigars Kivliņš