



Co-financed by the Connecting Europe
Facility of the European Union

Procurement Webinar 2023

30 March, 13:00-16:00 (EEST)



○ Setup of the presentation

- Overall scope in Estonia
- Ongoing tenders
- 2023 Procurement Plan, separated for ease of reference into categories per each quarter by publication date (Stations & Terminals; Viaducts; Mainline railway)

○ How to take part in RB Estonia procurements

- All procurement notices published in the Estonian procurement registry (eRHR) and procurements over international threshold are published in TED

○ Road ahead for the project in Estonia:

- Focus shifts to construction
- Upcoming major construction procurements include also detailed technical design stage

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SCOPE IN ESTONIA

213 km double-track railway

2 international passenger terminals – Tallinn & Pärnu

2 multimodal freight terminals – Tallinn (Muuga) & Pärnu

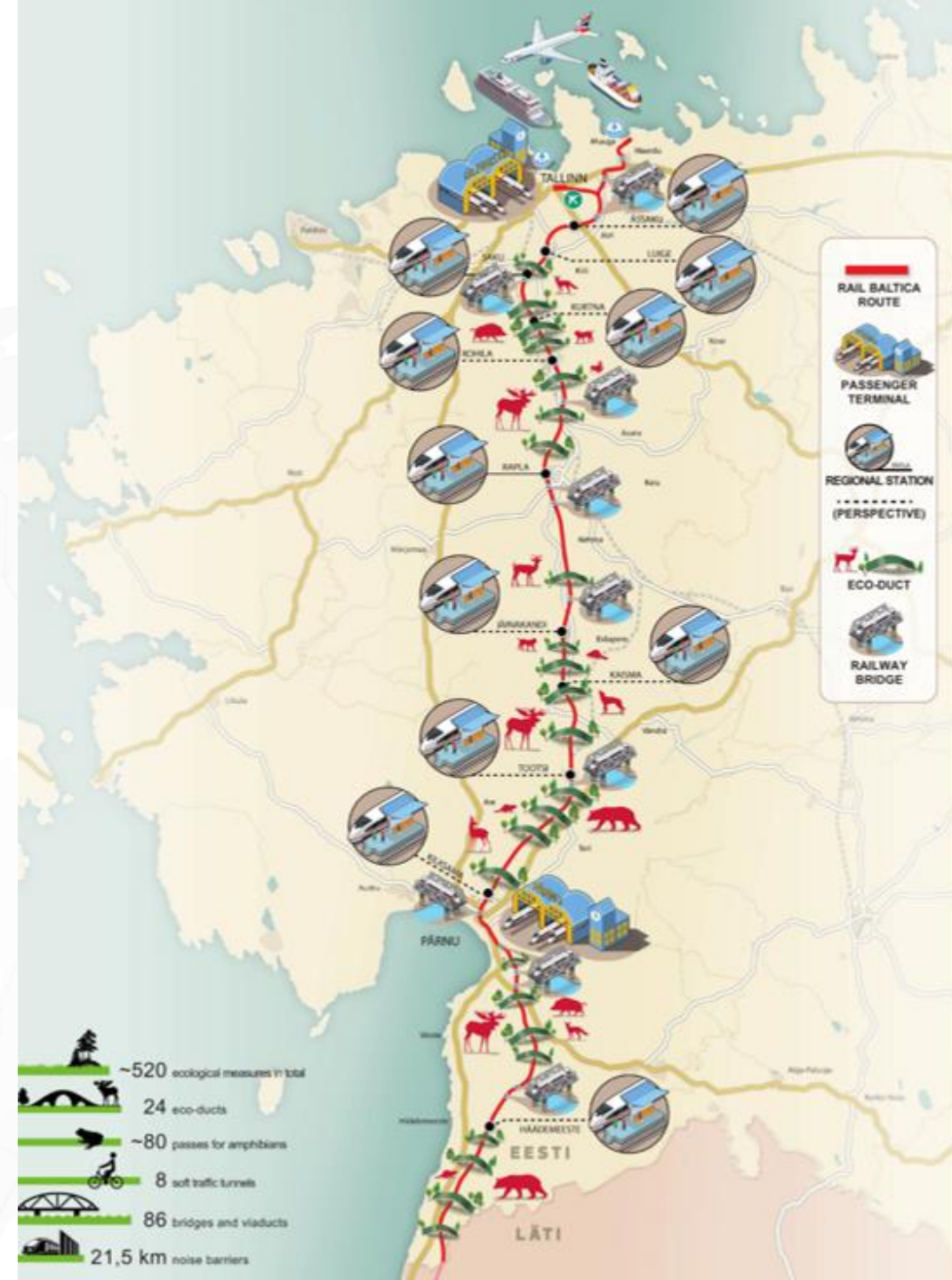
12 regional stops

1 rolling stock depot - Tallinn

2 infrastructure maintenance depots – Pärnu & Soodevahe

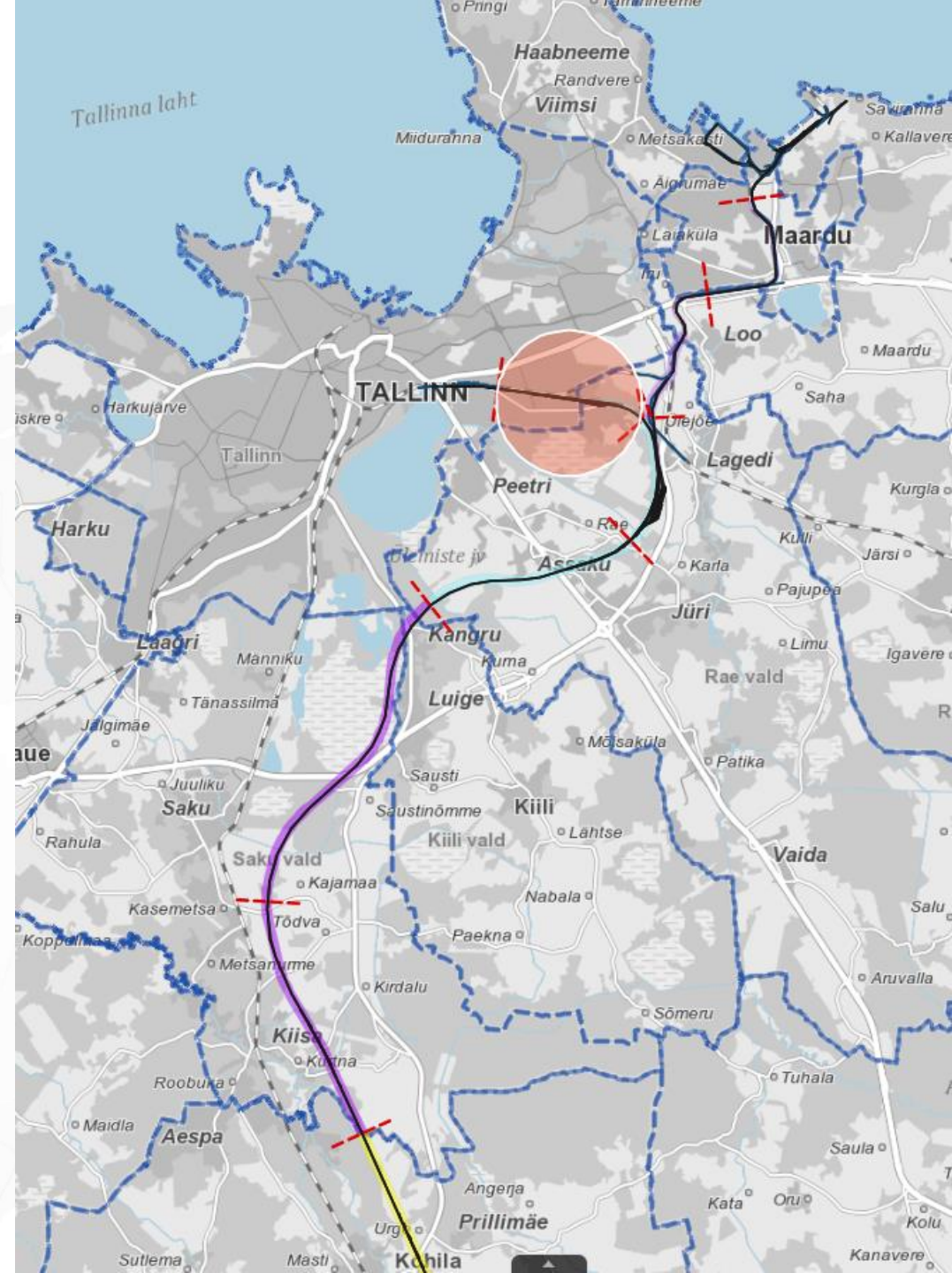
24 ecoducts

86 bridges and viaducts



ONGOING Q2

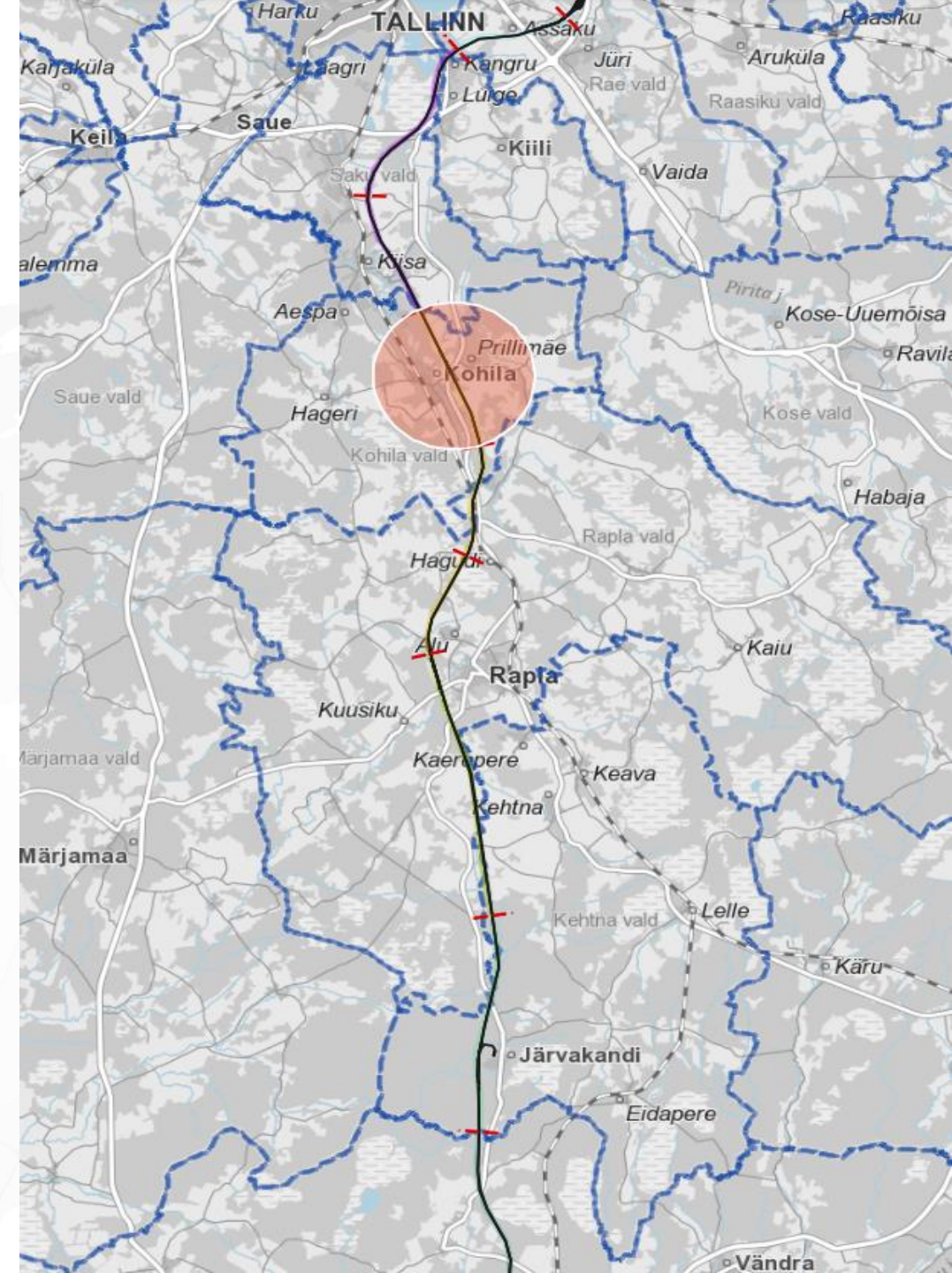
- MAIN LINE RAILWAY (SUBSTRUCTURE)
- Ülemiste-Soodevahe (4,8 km) > 23 M EUR (Harju County)
 - Estimated cost: 23,82 M €
 - Deadline for Submission of tenders: 16.05.23 12:00
 - Tender Reference number: 258842
 - <https://riigihanked.riik.ee/rhr-web/#/procurement/5363760/general-info>
 - Communication regarding the procurement is possible officially through the Estonian procurement registry



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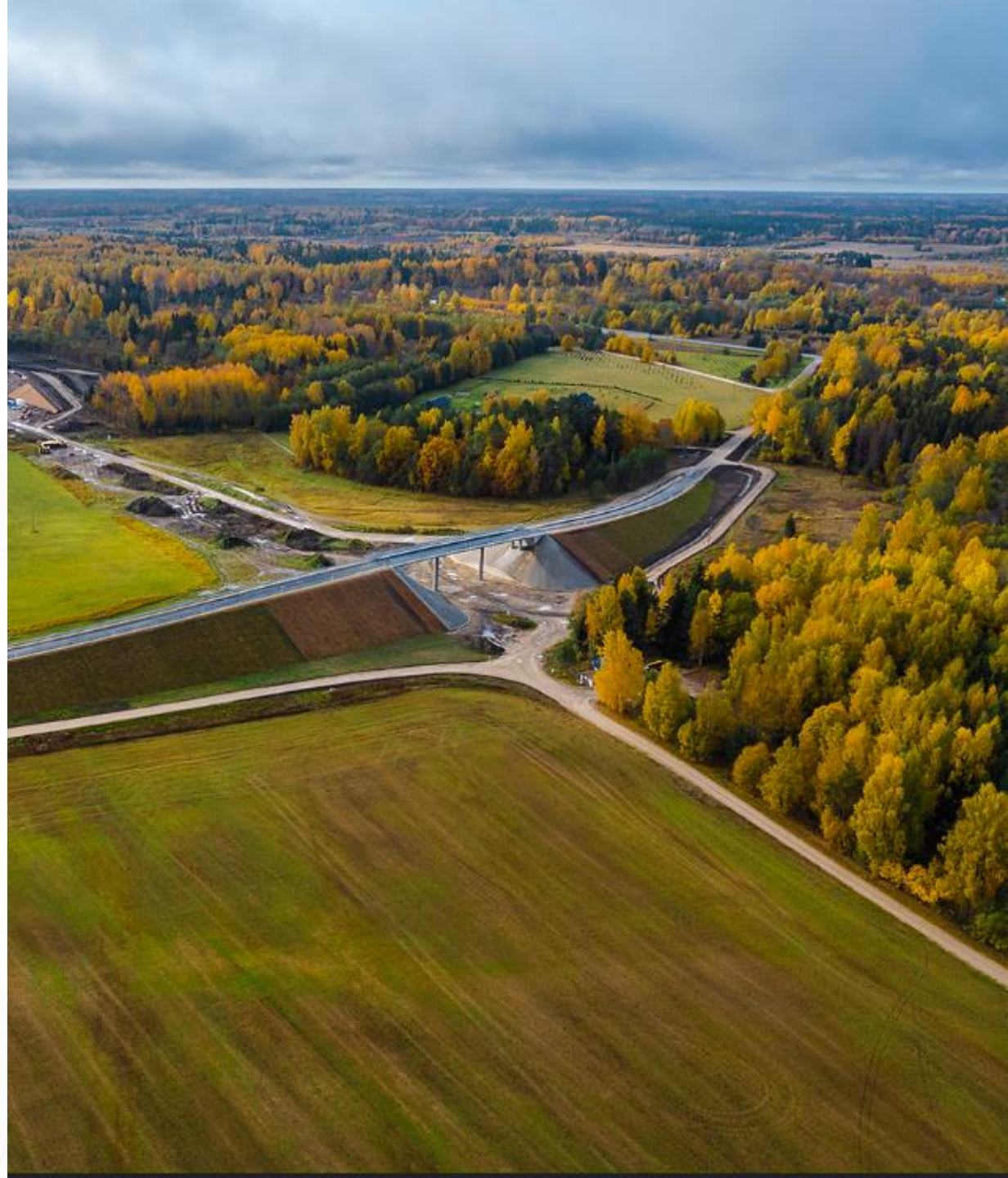
ONGOING Q2

- MAIN LINE RAILWAY (SUBSTRUCTURE)
- Rapla county line – Loone (9,4 km) >71 M EUR
 - Estimated cost: 71,13 M €
 - Deadline for Submission of tenders: 09.05.23 12:00
 - Tender Reference number: 257709
 - <https://riigihanked.riik.ee/rhr-web/#/procurement/5242460/general-info>
 - Communication regarding the procurement is possible officially through the Estonian procurement registry



ONGOING Q2

- VIADUCTS
- Alu viaduct in Rapla County
 - Estimated cost: 5,57 M €
 - Deadline for Submission of tenders: 10.05.23 13:00
 - Tender Reference number: 258903
 - <https://riigihanked.riik.ee/rhr-web/#/procurement/5369380/general-info>
 - Communication regarding the procurement is possible officially through the Estonian procurement registry



2023 AHEAD Q2

○ MAIN LINE RAILWAY (SUBSTRUCTURE)

- Loone – Kuku (7,2km) >62 M EUR (in Rapla County) *

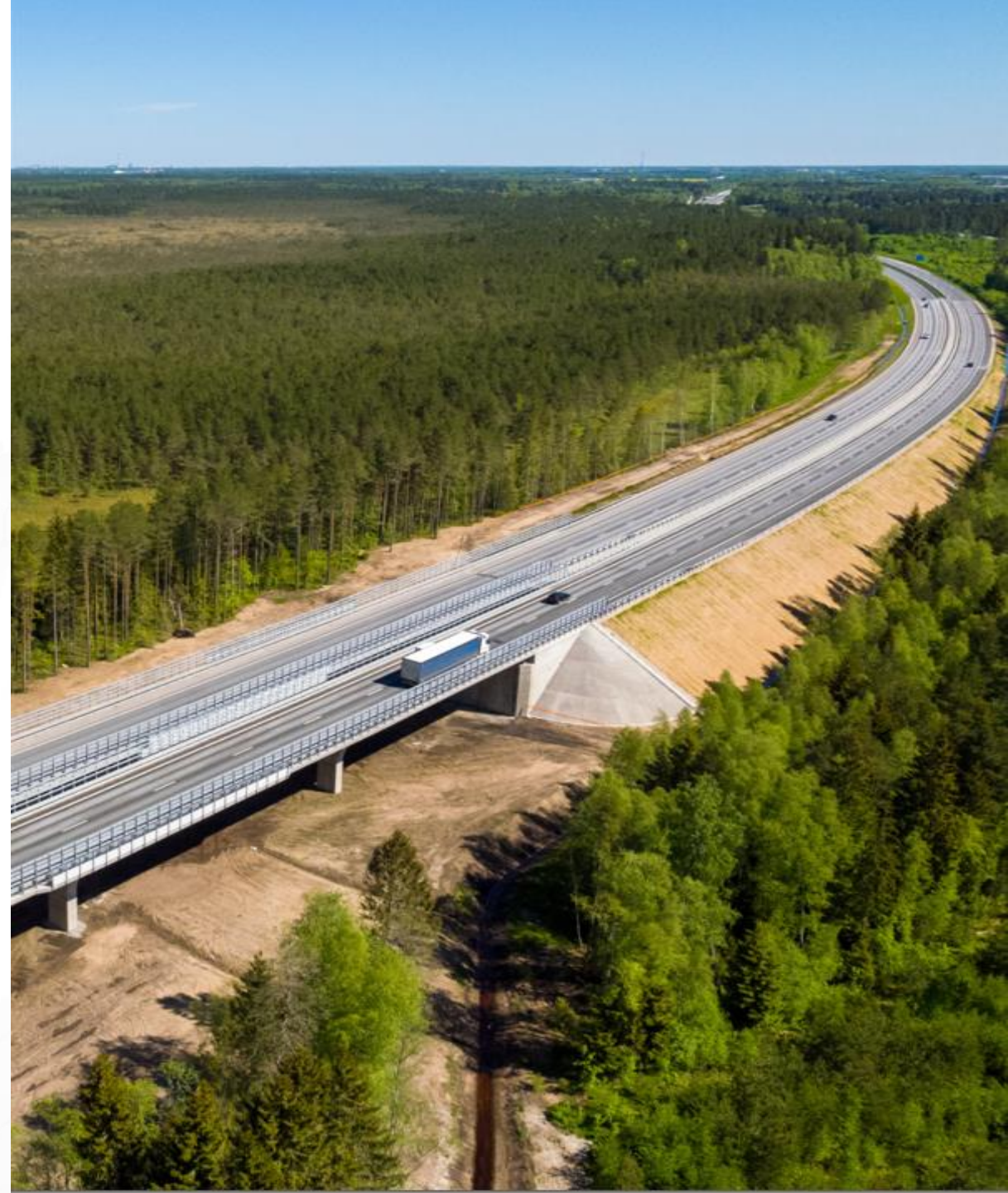
○ VIADUCTS (5)

Procurements carried out by Rail Baltic Estonia (RBE)

- Juula viaduct in Rapla County
- Parila viaduct in Rapla County

Procurements carried out by Estonian Transport Administration in close cooperation with RBE

- Saku-Tõdva and Tõdva-Hageri viaducts
- Kangru traffic junction (5 structures)



2023 AHEAD Q3

STATIONS & TERMINALS

- Surrounding area & utilities:

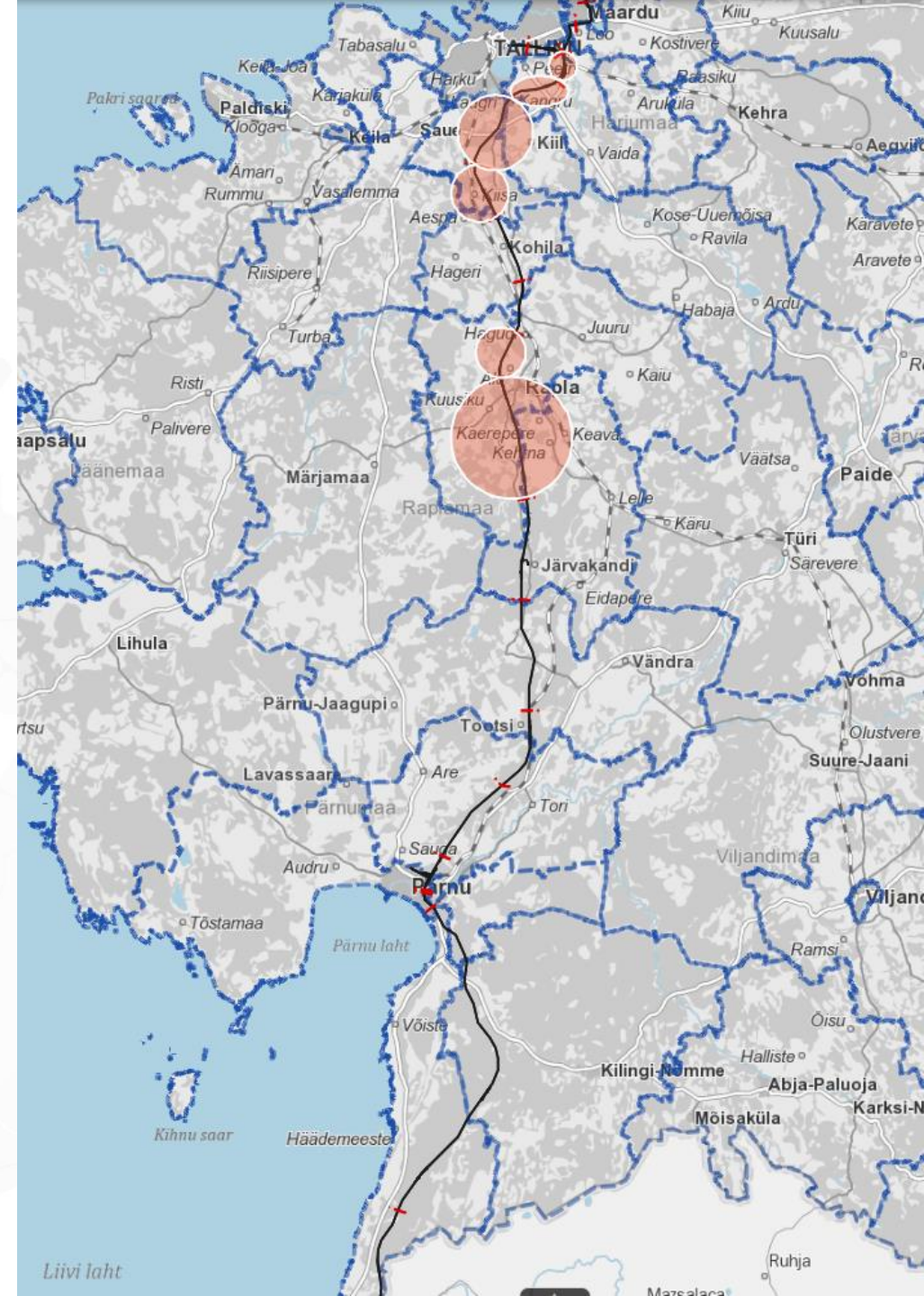
Construction of the northern streets of the Ülemiste Passenger terminal and relocation of the tramway

>12,9 M EUR (in Harju County)



2023 AHEAD Q4

- **Soodevahe station** (incl. Lagedi viaduct, Lagedi tunnel) >109 M EUR (in Harju County)
- **Vaskjala-Ülemiste channel bridge to Kangru** (6,8 km) >70 M EUR (in Harju County)
- *Kangru – Saku (11,1 km)* in Harju County*
- *Saku – Harju/Rapla County border) (8,1 km) in Harju County**
- **Kuku – Alu** (6,9 km) >38 M EUR (in Rapla County)
- *Alu – Kärpla (17,2km) (in Rapla County)**



- How to take part in RB Estonia procurements:
 - All official procurement notices are published in the **Estonian procurement registry (eRHR)**, procurements over the international threshold (5.382 M EUR) are published in **TED**
 - Informative announcements also on Rail Baltic Estonia and RB Rail AS websites

- What to pay attention to:
 - Experience - risk with international participants:
 - Documents / Data that needs to be submitted as part of the tender bid missing → disqualification.

 - Questions concerning the procurements should be asked through eRHR. Answers will be given in 3 days.

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MINIMUM SET OF REQUIREMENTS FOR SUPPLIERS The Common Standards and Guidelines - railbaltica.org



Enrolment in a Commercial Register



Financial turnover & liquidity



Possession of expertise & experience



ISO 9001:2015 or equivalent



ISO 14001:2015 or equivalent

NB! If the Tenderer is a consortium, each member of the consortium shall comply with ISO or similar standard requirements

MINIMUM QUALIFICATION REQUIREMENTS

Main Areas	Key Requirements to Note
Legal Standing	Registration in its country's Commercial Register
Economic & Financial Standing	<u>3 year average turnover minimum 100% of contract price</u> <u>Liquidity ratio 1 or more</u> (current assets divided by short-term Liabilities) <u>Positive equity</u>
Technical & Professional Ability	<u>Main contractor experience</u> (last 5-7 years) for at least the scale of 70% of the anticipated contract value/scope (completed and accepted) ADDITIONALLY <u>Track Construction Manager</u> or <u>Civils Construction Manager</u> with • 5 - 7 years experience • managed a similar contract • applicable qualification
Quality Management	ISO 9001:2015 or equivalent
Environmental Management	ISO 14001:2015 or equivalent

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