



Procurement Webinar 2023

30 March, 13:00-16:00 (EEST)

Procurement Webinar 2022

Title slide to be added

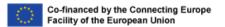


Estonian Public Procurement Register

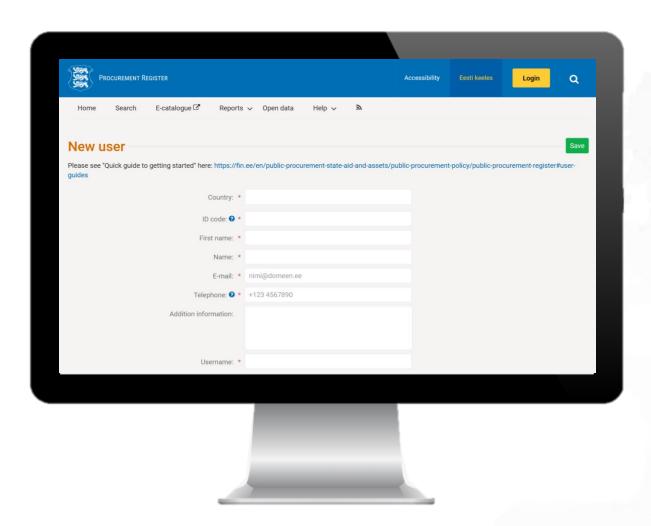


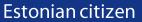
- Central and government administered
- Free for all users
- Mandatory publication portal, full-cycle eprocurement available
- eID-based authentication and digital signing
- Contracting authorities can be public sector, utilities and grant recipients
- Connected to other IT systems via x-road
- "Once only" principle followed
- Information subscriptions to e-mail, saved searches





Registration in the system





Log in with their eID

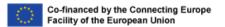
Others

Log in with their e-resident's digital ID or eIDAS, or username/password



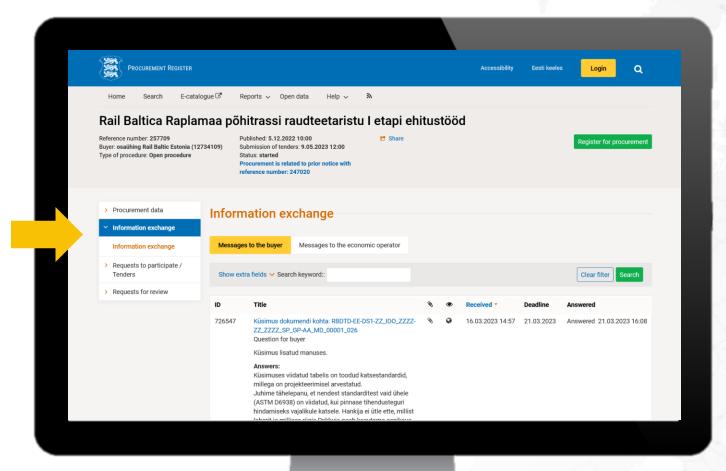
First person to register a company will automatically become the main user for the company.





Questions and Answers

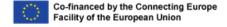
You can ask questions from the contracting authority on the worksheet *Information Exchange*. You will receive a notification when your contracting authority answers



This is the same worksheet, where contracting authority can contact the tenderer to obtain additional information regarding its participation in a procurement

Register your interest with the procurement to receive notifications when new information is added





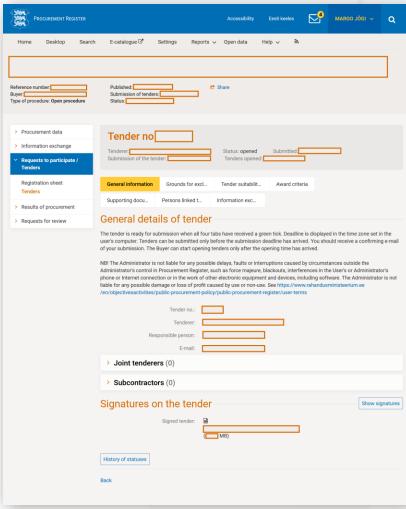
Tender submission

Start preparing on the worksheet Requests to participate/Tenders.



On tender worksheet *General* information (1), add joint tenderers and subcontractors as applicable.

ESPD version 2.0.2 (extended) is integrated into the Procurement Register – and the tenderer can give its self-declarations in the system on the worksheet *Grounds for exclusion and selection criteria*(2).

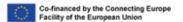


Answer questions or upload required documents on worksheet *Tender suitability criteria* (3) and enter price, cost or other values to be awarded on the worksheet *Award criteria* (4).

The tenderer can add additional documents on the worksheet *Documents*.

When four tender worksheets have received a green tick, the tender is ready to be submitted.

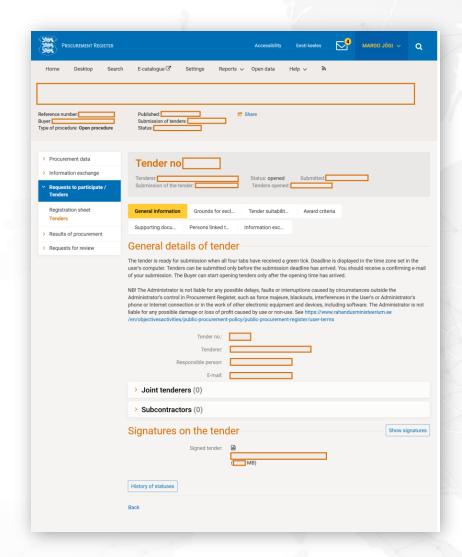




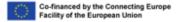
Signing the tender

Signing the tender by a representative of the tenderer

- The Estonian Public Procurement Act does not require tenders to be (digitally) signed.
- The tenderer can submit its tender electronically but without a digital signature, if signing is not possible for your tenderer.
- Please check with the contracting authority whether a signed paper version is also required or if the contracting authority accepts pdf scans of signed papers.
- Please note if the paper version has to be delivered to the contracting authority before the submission deadline!

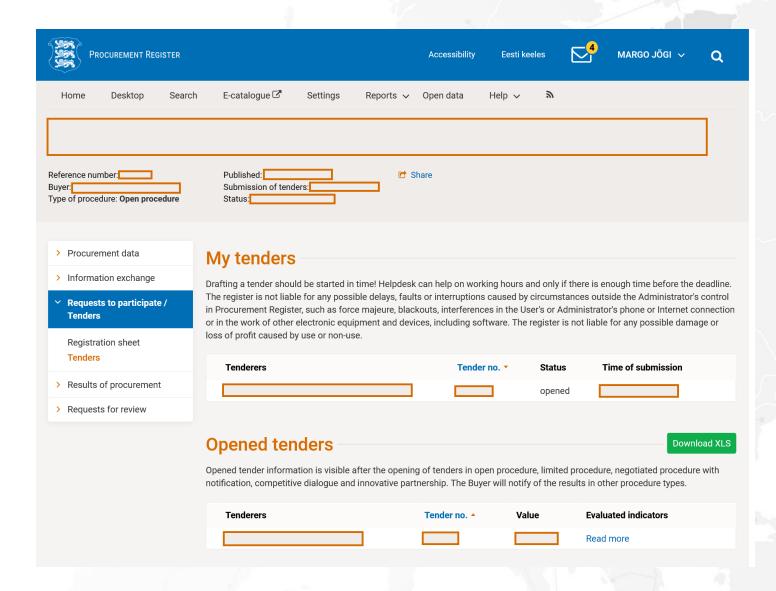




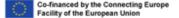


Opening of the tenders

- The list of opened tenders will only display tenders once the buyer has opened them after the term for submitting tenders. Therefore a separate minutes of opening of tenders is often not taken.
- The information will be visible after at least an hour has passed from the submission deadline. List of participants will be visible to everyone, but values of their tenders and other evaluated indicators are disclosed only to participants.

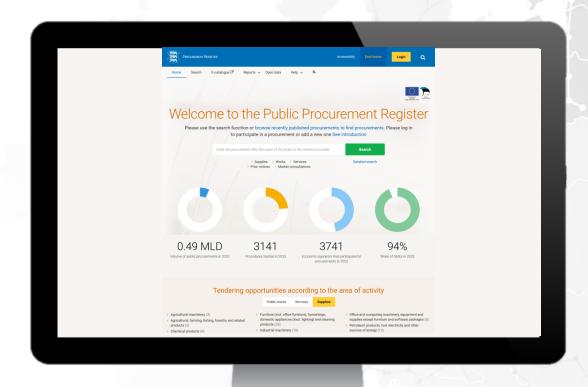




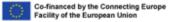


Evaluation stage

- Evaluation is usually carried out in the register.
- Any clarifications which might be needed from the tenderer are also requested via the register.
- The tenderer receives an e-mail notification when they are requested to submit any additional information.
- Most exclusion grounds can be checked through the register itself for Estonian participants.
- Foreign participants can be asked to submit additional documents.
- Do not hesitate to ask for an extension to submit the requested documents, if obtaining them takes longer than the time you are initially given.
- Although it is possible to conclude the contract in the register by digital signature, this is rarely used.

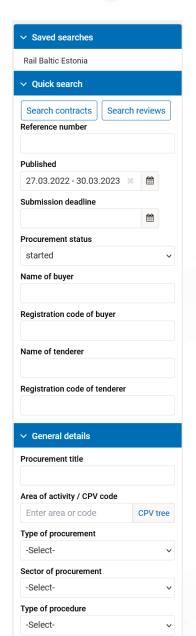


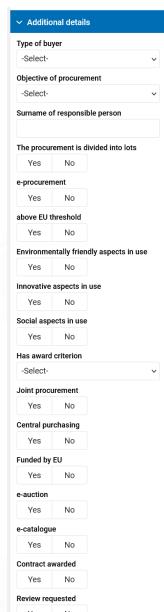




Final remarks

- •Familiarise yourself with the documentation, ask for clarifications whenever necessary, always through the procurement register.
- •Contracting authority will respond to your query within 3 working days.
- •Make sure you are clear about which documents need to be submitted, if they need to be signed by anyone, and that you have the documents ready in time.





- •Check whether the documents to be submitted need to be accompanied by an English translation.
- •Please note that the submission deadline is set not only by date but also by the hour. This is especially important when submitting a tender from another time zone.





Useful links



Estonian Public Procurement Register

https://riigihanked.riik.ee



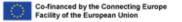
Public Procurement Register info on the website of the Ministry of Finance of the Republic of Estonia

https://fin.ee/en/public-procurement-state-aid-and-assets/public-procurement-policy/public-procurement-register



Video guide with general overview of Estonian Public Procurement Register https://youtu.be/MaCPHJfoAHo

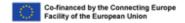




Summary on E-procurement systems in Baltics:

| | LATVIA | LITHUANIA | ESTONIA |
|---------------------------------|---|--|---|
| Registration in the system | ej.uz/eis-access | pirkimai.eviesiejipirkimai.lt | riigihanked.riik.ee |
| Term for registration approval | 3 w/d (in case of no errors in registration forms) | 3 w/d | No approval necessary, registration after e-mail verification |
| Instructions | paligs.eis.gov.lv/suppliers/ | vpt.lrv.lt/en/e-public-procurement | https://ej.uz/fin-guides |
| Contracting authority | RB Rail AS (railbaltica.org) EDZL (edzl.lv) | AB Lietuvos geležinkeliai (litrail.lt) | RAIL BALTIC ESTONIA OÜ (rbestonia.ee) |
| Procurementannouncements | iub.gov.lv/lv | cvpp.eviesiejipirkimai.lt | riigihanked.riik.ee/rhr- web/#/search |
| Alternative communication means | E-tendering system, E-mail (as indicated in regulations) | E-tendering system only | E-tendering system only |
| Market consultations announced | EIS, railbaltica.org/tenders, edzl.lv/par-edzl/iepirkumi | cvpp.eviesiejipirkimai.lt | Procurement register or webpage of contracting authorities |
| Appeals | Procurement Monitoring Bureau (mandatory stage), Court | Contracting authority (mandatory stage) , Court | Public Procurement Review Committee (mandatory stage), Court |
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ESTONIA

