

Design and design supervision services for the construction of the new line from Vilnius Urban Node to Kaunas Urban Node and the new line from Lithuanian- Polish border to Kaunas Urban Node

February, 2022

MARKET CONSULTATION

Agenda

1. Introduction to the main rules of the meeting (10 min.)
2. General Introduction to the Rail Baltica Global project (10 min.)
3. General Information on the planned procurement “Design and design supervision services for the construction of the new line from Vilnius Urban Node to Kaunas Urban Node” Phase 1 (15 min.)
4. General Information on the planned procurement “Design and design supervision services for the construction of the new line from PL/LT border to Kaunas Urban Node” Phase 1 (15 min.)
5. Q&A session:
 - RB Rail AS questions to suppliers / suppliers answers (30 min.)
 - Suppliers questions / RB RAIL AS answers (30 min.)
6. Other (10 min.)

Rules and purpose of the meeting

- **Purpose of the consultation:** To inform interested suppliers about the planned procurement exercise and the content of the subject-matter, as well as to obtain feedback from the interested suppliers regarding the main requirements.
- **Legal basis for the consultation:** The consultation is organized in accordance with regulation of Section 18(2) of the Public Procurement Law of Latvia, which provides rights for the contracting authority to organize a consultation with suppliers in order to prepare for anticipated procurement procedure and inform potential suppliers about the procurement plan and requirements.
- **Time and place of the consultation:** 15th February 2022 at 14:00 (Riga time), online, using the Microsoft Teams app.
- The consultation will be recorded and a summarized version of the minutes will later be made available online at: www.railbaltica.org (a recording in Microsoft Teams will be retained, but not published or shared with the suppliers and/or third parties).
- RAB RAIL AS shall not disclose any commercially sensitive information provided by suppliers during the meeting.

Rules and purpose of the meeting

➤ **Supplier's confirmation:**

By participating in this meeting the potential Supplier:

1. Confirms his/her participation in the meeting;
2. Confirms that the rules of the meeting are clear, and potential Supplier has no objection to the process of meeting.

At the potential Suppliers meeting, RB RAIL AS shall make no promises and/or commitments toward any business agreement or any proposal and shall not provide any acceptance of any offers or potential offers. The potential Suppliers meetings are intended to inform RB RAIL AS on the significant market related conditions. At this meeting, RB RAIL AS is not in a position to discuss any other topics and shall not provide any information on any ongoing procurement procedures.

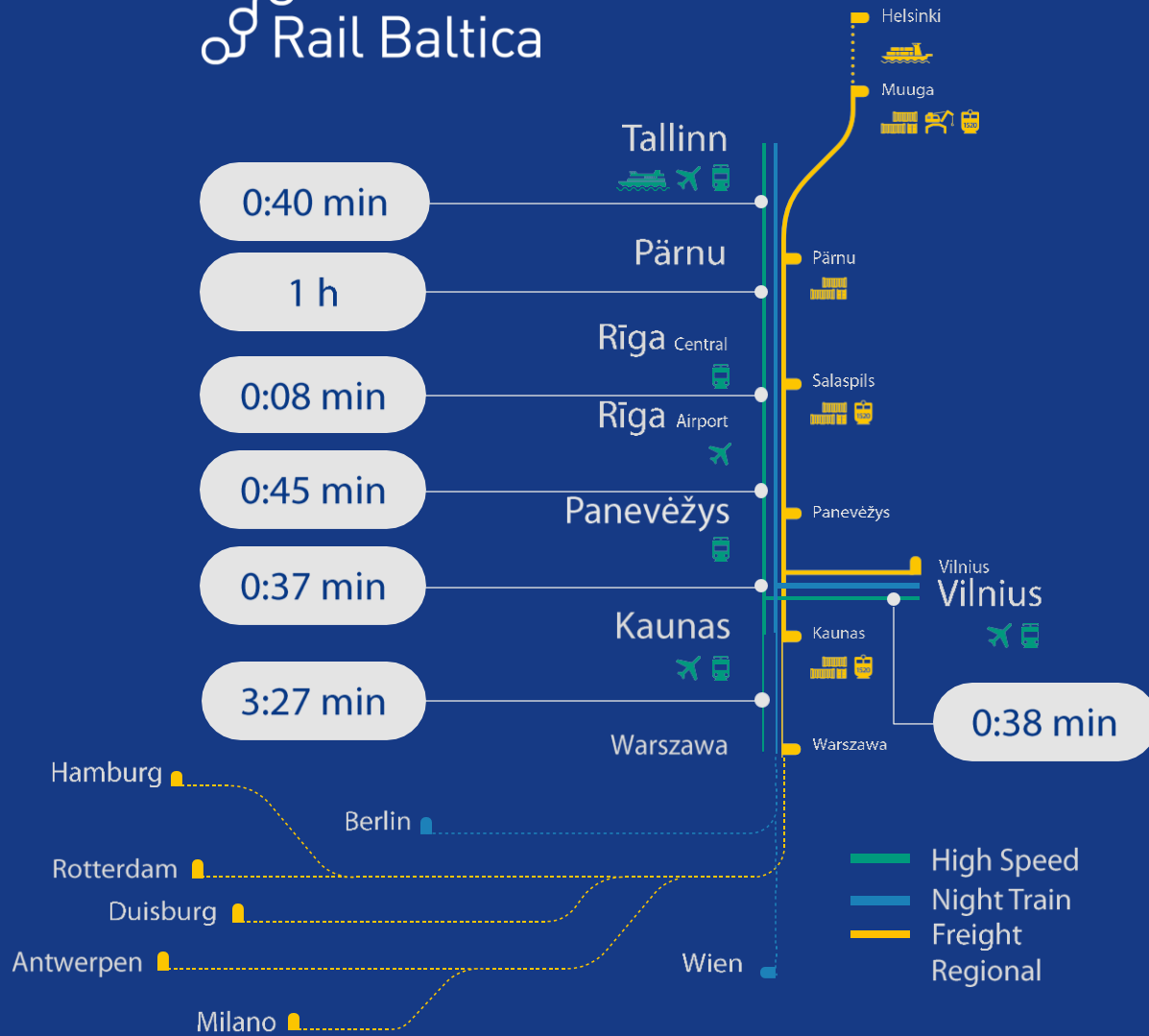


Introduction to Rail Baltica Global project

Basis for new economic corridor, post-Covid recovery and military mobility



Rail Baltica



870 km greenfield railway infrastructure



1435 mm Double track



ERTMS Level 2 + FRMCS*



Electrified 25kV AC



Maximum length of freight trains: 1050m



Axle load 25t



Design speed:
249 km/h for passenger trains
120 km/h for freight trains



SE-C (Swedish) loading gauge

* Subject to confirmation

Progress of the project in 2021





Panevėžys



Kaunas

Vilnius

Project implementation progress in Lithuania

Kaunas node: Physical works in “Kaunas – Palemonas” essentially completed, ongoing acceptance procedures

Kaunas – LT/LV border:

- Land expropriation completed
- Value Engineering completed
- Master design has started; 15 MD already approved out of ~88 total
- First stage of main line construction procurement announced
- Neris bridge procurement expected to be completed this month, National Security check to follow
- Preparatory stage of special territorial planning for regional stations and ENE/CCS subsystems development started
- Kaunas Urban Node, regional stations and IMFs spatial planning on going

LT/PL border – Kaunas Urban Node, Kaunas Urban Node – Vilnius Urban Node:

- preparation of special territorial planning documents has started (the conceptual alternatives solutions alternatives are under analysis; strategic environmental assessment under preparation)

Challenges:

- Covid 19 impact
- Timely delivery of Master Designs enabling timely start of II stage of procurement for construction works with secured EU funding

No.	Title	Description
1	Services being procured (two separate procurements)	Master Design, Detailed Technical Design, Design Author's supervision for the construction of: 1) the new railway line from Vilnius Urban Node to Kaunas Urban Node; 2) the new railway line from PL/LT border to Kaunas Urban Node.
2	Contract period, deadline of the the new railway line from Vilnius Urban Node to Kaunas Urban Node	Master Design (24 months), Detailed Technical Design (72 months) and Design author's supervision (96 month or until the full acceptance of construction works)
3	Applicable procurement law	Latvian
4	Contracting authority	RB Rail AS
5	Contracting party	RB Rail AS
6	Beneficiary	Ministry of Transport of the Republic of Lithuania
7	Contract	Framework agreement
8	Selection criteria during the Framework agreement implementation	Direct award with one winning tender
9	Applicable construction law	Lithuanian

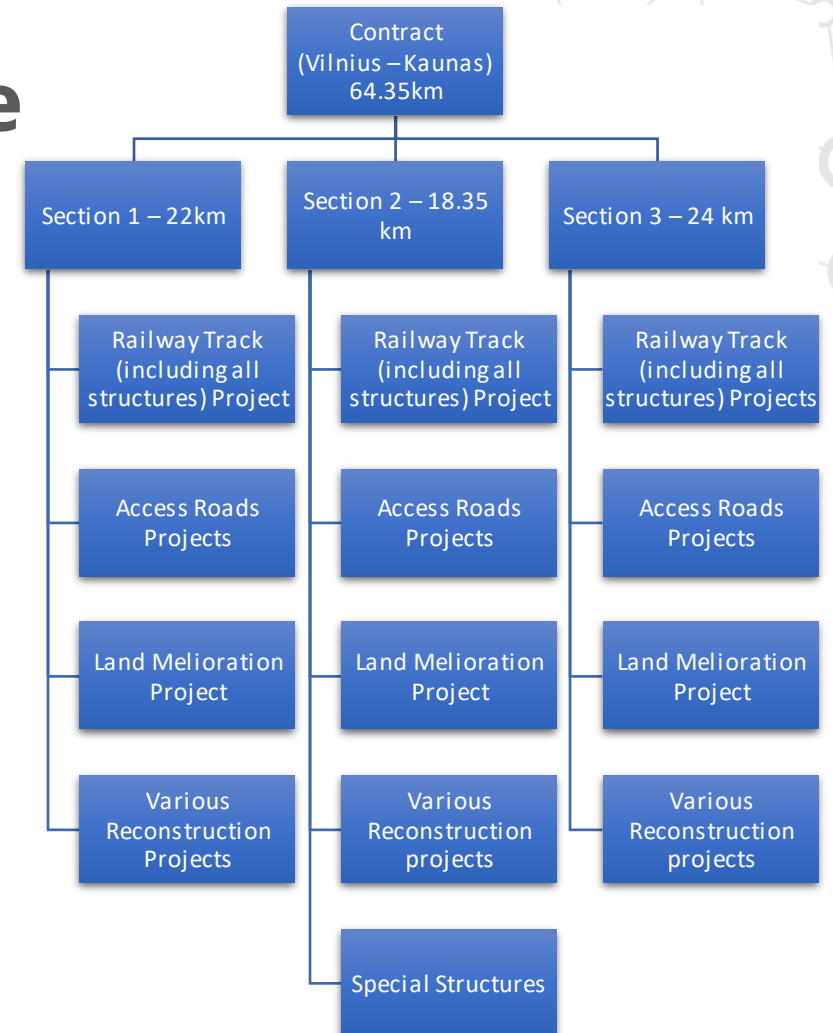
**Information given in this presentation shall be treated as only indicative and scope of works, number of lots and other procurement related information can be changed prior launching the procurement.*

Expected Work Breakdown Example

- The overall contract is subdivided into smaller sections
- Each section comprise number of Master Design (Technical Projects) to be completed
- Payment is expected to be done when the activity in the entire section is completed

Master Design Services may include the following activities

- Site Investigations
- Design Proposals
- Master Design
- Acquisition or Building Permit



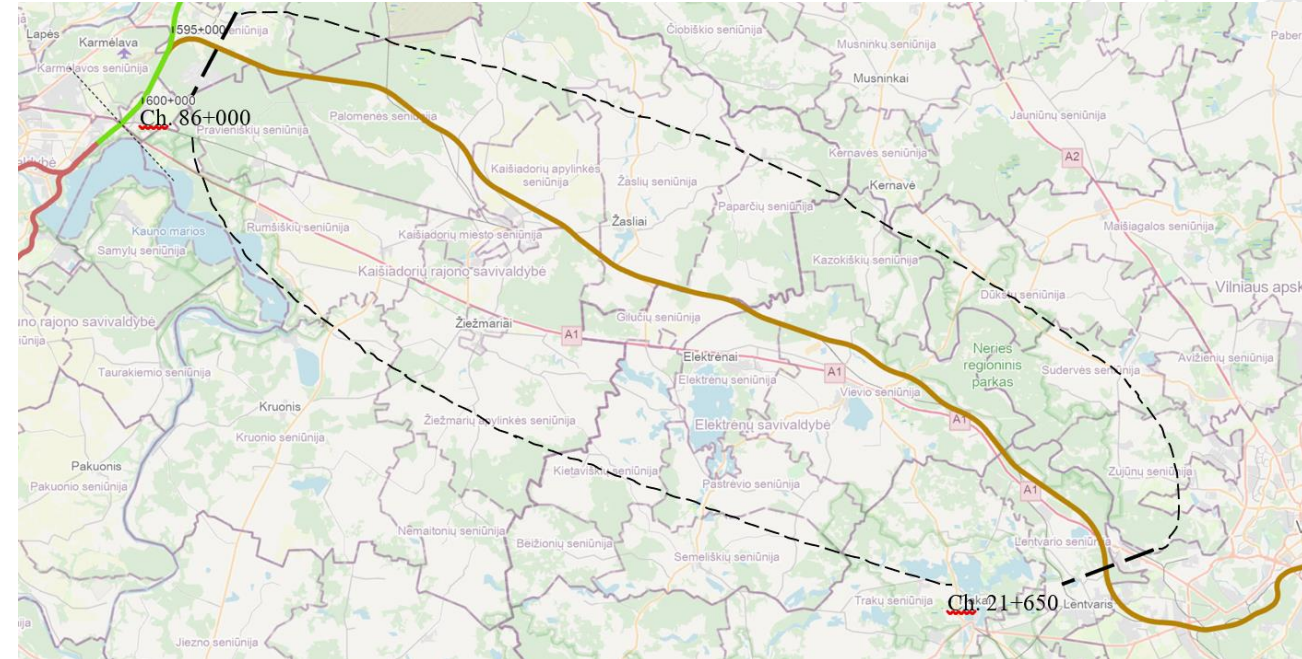
Kaunas Urban Node – Vilnius Urban Node Preliminary Scope

Key Railway Infrastructure

- 1435 mm gauge railway mainline double track: approx. 64.35 km;
- 1520 mm gauge existing railway reconstruction: approx. 11 km;
- Number of passing loops: 3;
- Number of road viaducts: 10;
- Number of road tunnels: 1;
- Number of railway viaducts: 13;
- Number of railway pergolas: 3;
- Number of wildlife crossings: 8;
- Number of culverts: 15.

Other infrastructure/utilities to be diverted/accommodated along the route:

- Affected melioration (land reclamation) grid reconstruction;
- Main oil and gas pipeline crossings/reconstructions;
- High Voltage 110-330 kV power transmission line crossings;
- Other utilities (fibre optics, telecoms, low/mid voltage electricity, other).



Key Railway Infrastructure

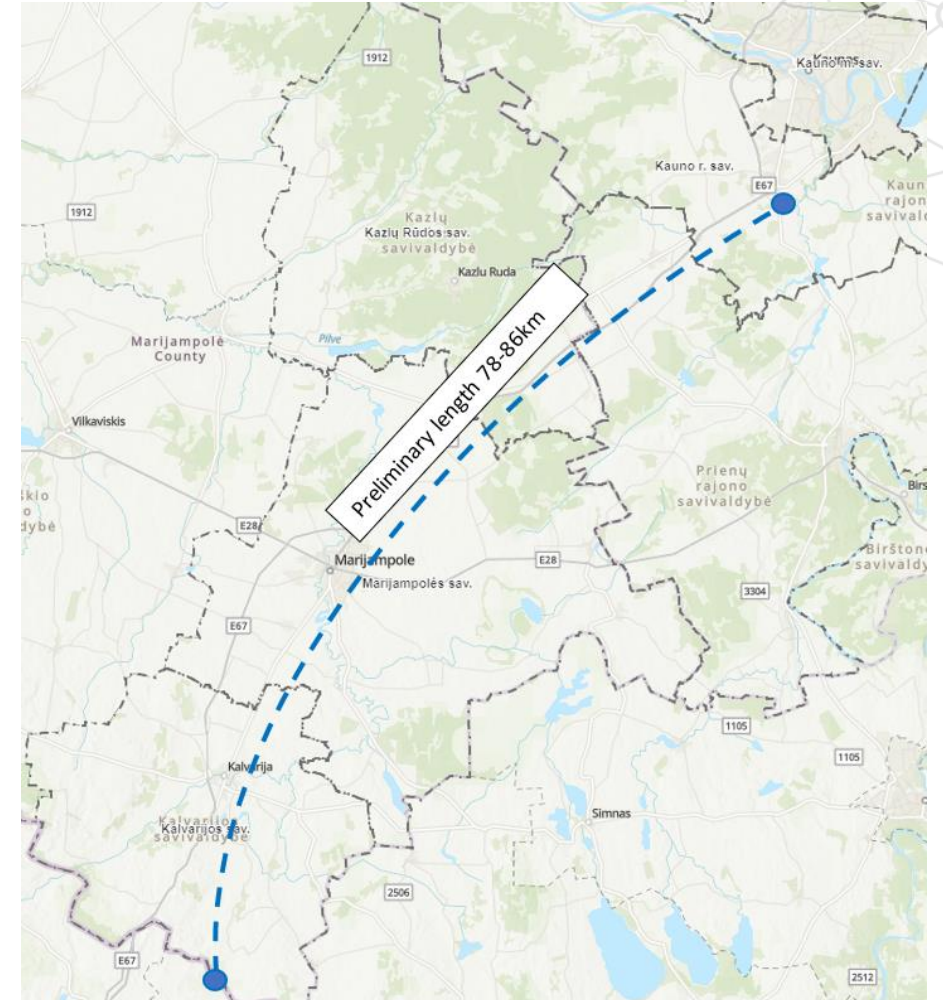
- 1435 mm gauge railway mainline double track: approx. 78-85* km;
- Number of passing loops: 2-3*;
- Number of road structures bridges/viaducts/pergolas: 27-33*;
- Number of railway structures: bridges/viaducts/pergolas: 18-26*;
- Number of culverts: 46-58*.
- Number of green bridges: 7-8*;
- Number of wildlife crossings: 26-27**;
- Reconstruction 1520 mm gauge existing railway

Other infrastructure/utilities to be diverted/accommodated along the route:

- Affected melioration (land reclamation) grid reconstruction;
- Main oil and gas pipeline crossings/reconstructions;
- High Voltage 110-330 kV power transmission line crossings;
- Other utilities (fibre optics, telecoms, low/mid voltage electricity, other).

* Optimal alternative not selected in Special Planning procedures yet, therefore numbers vary

**total number of wildlife crossings duplicates with culverts/green bridges



General information about planned procurements procedures

➤ **Preliminary procurements launch dates:**

1. Design and design supervision services for the construction of the new line from Vilnius Urban Node to Kaunas Urban Node – **February 2022**
2. Design and design supervision services for the construction of the new line from PL/LT border to Kaunas Urban Node - **II Quarter 2022.**

➤ **The competition:** competitive procedure with negotiation organized in accordance with the Public Procurement Law of Latvia

➤ The competition consists **of two stages:**

1. **The First stage of the Competition** – qualification stage;
2. **The Second stage of the Competition** – proposal stage and negotiations.

General information about planned Contracting dates

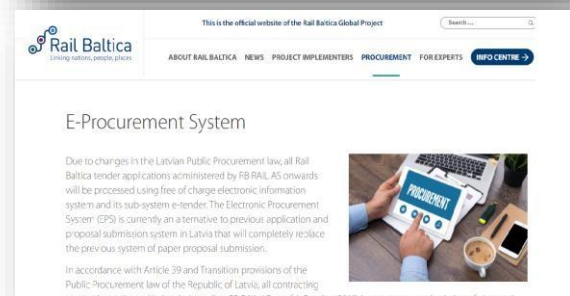
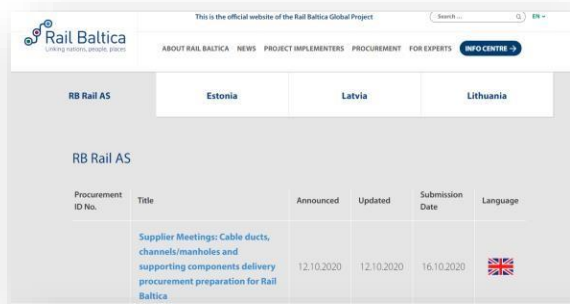
➤ Planned contract signature dates:

1. Design and design supervision services for the construction of the new line from Vilnius Urban Node to Kaunas Urban Node – **IV Quarter of 2022**
2. Design and design supervision services for the construction of the new line from PL/LT border to Kaunas Urban Node **-IV Quarter of 2022- I Quarter of 2023**

General information about planned procurements procedures

- **General minimum set of requirements for suppliers at the First stage of the procurements:**
 - **Legal standing and suitability for professional activity** (enrolment in a professional registry);
 - **Economic and financial standing** (Financial turnover and liquidity);
 - **Technical and professional ability** (including key experts experience, preliminary key experts could be Design manager; 1435 mm gauge railway track designer; Structural/bridge designer) (possession of experience).
 - More information regarding Procurement Regulation and Supplier Qualification you can find at RB RAIL AS web page: <https://www.railbaltica.org/procurement/procurement-regulation-supplier-qualification/>
- Please note, that Implementing Body is of importance to ensuring national security of Lithuania, and the Tender object relates to the national security interests of Lithuania. Thus, by abiding to the requirements of the Law on the Protection of Objects of Importance to Ensuring National Security of Lithuania, the Tender contract with Implementing Body may be concluded only if and when the Coordination Commission of the Protection of Objects of Importance to Ensuring National Security of Lithuania approves that the tenderer is compliant with the national security interests of Lithuania.

To submit the Bid you have to register in E-Tenders system



Information about the Tenderers
www.railbaltica.org/tenders/
 and E-Tenders system

Submission of the Bids only in E-Tenders system:
<https://www.eis.gov.lv/EKEIS/Supplier>
Training: http://paligs.eis.gov.lv/suppliers/N_0_2.html

Information on HOW TO REGISTER:
<https://www.railbaltica.org/procurement/e-procurement-system/>
 and
<https://www.eis.gov.lv/EIS/> (click on the Tab "Registration")

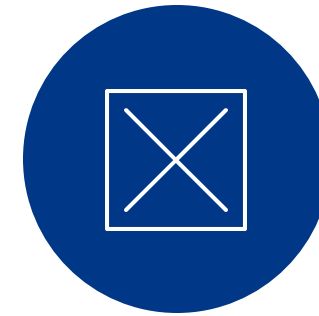
Actions before the submission of application/proposal



Supplier can ask **questions** and **clarify requirements** and **request to amend** them. Please note it can only be done in advance to submission of the application/proposal!

NB! Please read the Q&A letters published in RBR website before asking your question!

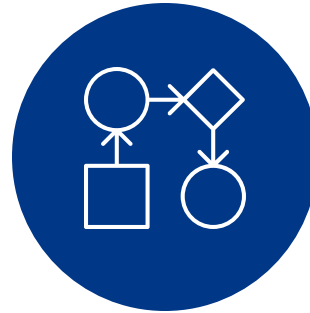
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No amendments after submission! Tenderer has accepted the requirements by submitting the application/proposal!



Use the forms which have been provided in the procurement regulations (usually annexes regarding supplier experience, experts experience, financial standing etc.)



Annexes are prepared and structured in a way to assist the supplier in the preparation of all requested information and not to miss some information.



Consider the requirement included in the procurement regulations and describe the compliance at least in the same detail.



Exclusion ground non-existence is a fact that must be verified by the Commission **according to law**.



Suppliers are kindly asked to **read the Commissions request letter carefully** as the it is structured to assist the supplier in the preparation of all requested documentation.

NB! Please be aware that according to Public Procurement Law of Latvia supplier can have tax debts less than 150 EUR. If the tax debt will exceed 150 EUR, tenderer will be excluded from the procurement.



Check the validity – if it is issued not more than 6 months before the submission of the specific document



Follow the decision of the governments as in some countries State authorities have prolonged validity of specific documents until the end of exceptional situation

There are no restrictions in any of RB Rail AS Procurements regarding the form in which supplier/-s can participate in the procurement.

However, in case supplier plans to participate in the procurement as partnership there are specific requirements, such as:



In the application/proposal a **cooperation agreement must be submitted** where it is agreed upon liability and responsibility of each member of the partnership.

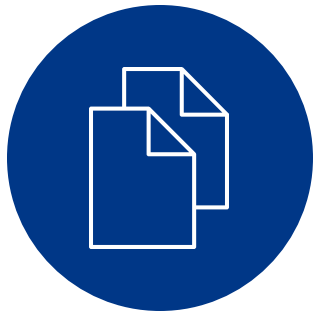


Content of the partnership (members) cannot change during the procurement procedure. Choose the potential partners carefully to minimize the risk of future disagreements.

NB! Agreement must be signed by all members of partnership.

Entities on which capabilities supplier is relying

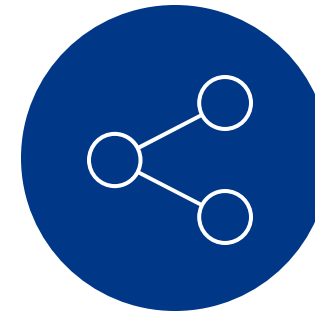
These are entities which experience, financial status etc. supplier is relying upon to comply with qualification requirements.



All Entities must be **clearly indicated** in the annex attached to the procurement regulations.



There must **be signed agreement or other document** between the supplier and the Entity indicating that the resource on which it is relying will be available during the contract.

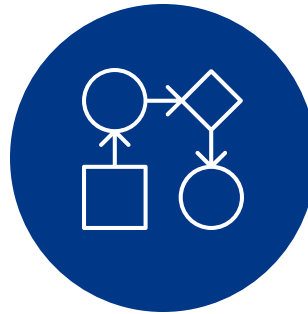


Entity and subcontractor is not the same, but a third party can be Entity and subcontractor at the same time.

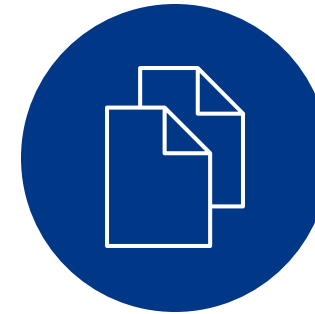
NB! Employees of the tenderer are not Entities or subcontractors.



Commission must verify that the proposal and other respective documents have been **signed by a person who has representation rights**.



If the person/-s in the company registration certificate differs from the one signing the proposal, it is mandatory to **submit the respective power of attorney** or other document that verify the persons rights to represent the supplier.



In some cases the chain between the person indicated in the company registration certificate and the person who has signed the proposal consist of **several documents**.

NB! All chain of documents (PoA) must be provided to the Commission.

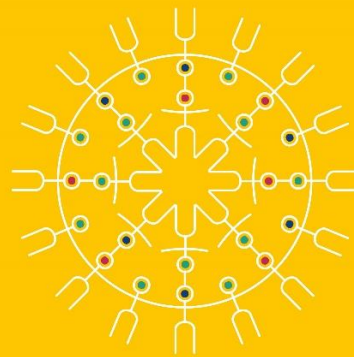


OUR VISION

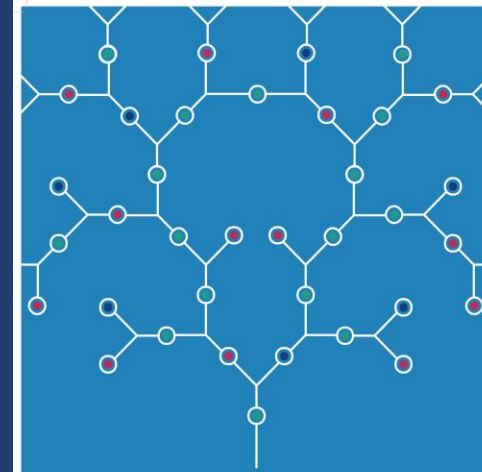
Connected Baltics in a connected Europe

OUR MISSION

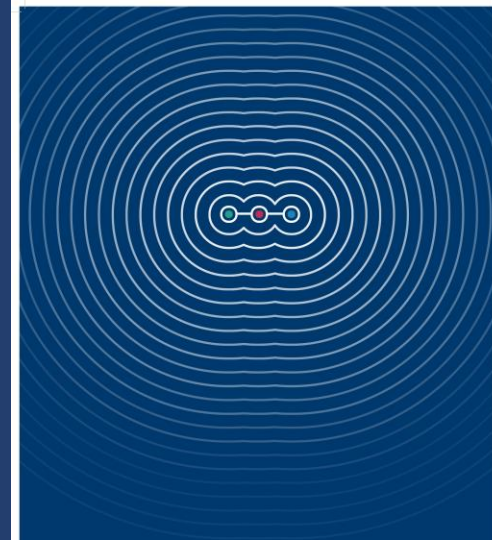
We are delivering a seamless mobility for people, goods and service to accelerate social and economic development in the Baltics and beyond



WE VALUE PEOPLE



WE VALUE PROFESSIONALISM



WE VALUE PURPOSE

Thank you!
Time for Q&A session

www.railbaltica.org