

Rīga

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Our Ref: 1.13p/LV-2021-307

***Answers to questions from the interested suppliers
in competitive procedure with negotiations "Global Project Cost Benefit Analysis (CBA) and
Long Term Business Plan", identification number RBR 2020/21***

RB Rail AS presents following answers to the questions received from the interested suppliers until 13 September 2021:

Nr.	Questions	Answers
1.	Will Rail Baltica provide updated/elaborated version of the terms of reference (Annex 2) in Stage II, or current description of the task should be presumed final?	Procurement commission hereby explains that information provided in Annex 2 is general information on subject matter and detailed description of the subject-matter of the Competition will be disclosed to the Candidates who will be selected for submitting a proposal. However, we don't foresee major changes in Service's scope or content.
2.	In the Annex 5 there is a qualification requirement of "<...> has gained experience in <...> Management of multimodal logistics and supply chain involving integration among at least three transport modes: rail, road, air, maritime/IWW". Does it mean that the Candidate should have practical experience in managing the logistics chain (e.g. terminal operator or logistics company)	Procurement commission clarifies that the required experience does not have to come from practical experience as described in the question, but can come from different angles, for instance, from institutional agency or consulting. Practical experience may be instead required for the second stage of the competition with respect to the requirements for the multimodal logistics expert (Section 4.1.5 e, of the Regulation).
3.	In paragraph 4.1.1 of the "Candidate Selection Regulation" document it is indicated that the Candidate must demonstrate its technical and professional ability with at least 3 projects in which "as main contractor has developed and <u>completed</u> studies in the domain of CBA and Wider Economic Impacts analyses". In that case, if the CBA is part of a wider project that includes other tasks, we understand that, as long as it can be demonstrated that the CBA is completed, the reference is valid even though	Yes, your understanding in both points is correct. Please note that the Candidate must be able to submit the copies of references from respective clients or similar documents evidencing of experience in accordance with the requirements of paragraph 4.1.1. and 4.1.2. of the Candidate Selection Regulation.

	<p>the whole project is not finished yet. Please, confirm that our understanding is correct. Same question also applies to paragraph 4.1.2 of the "Candidate Selection Regulations". Although a project is not finished, if the part referred to the Business Plan is completed, the reference is valid. Please confirm this understanding is correct.</p>	
4.	<p>In the case where a group of companies wish to participate in the project as a joint venture, is there any specific documentation which has to be submitted by them (for example, a letter of intent)? Furthermore, in the case where a leading company is going to submit the offer, or sign documents on behalf of the other companies, is it necessary to sign and submit a power of attorney?</p>	<p>Procurement commission hereby explains the following: according to paragraph 3.1.2. if a group of suppliers have formed a partnership for this competition all the members of the partnership must be listed in Annex No 1. According to paragraph 4.2.1. if an application is submitted by a partnership, the application shall include an agreement (or letter of intention to enter into agreement) signed by all members on the participation in the Competition, which lists responsibilities of each and every partnership member and a joint commitment to fulfil the Contract, and which authorises one key member to sign the application and other documents, to receive and issue orders on behalf of the partnership members, and with whom all payments will be made. Considering mentioned above there is no need to submit a power of attorney additionally.</p>

Sincerely,

Procurement commission chairperson

N. Vjatkina

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