

# Cable ducts, channels/manholes and supporting components delivery

**Ivars Zukovskis**Business Relations Manager
RB Rail AS

Rail Baltica Supplier Meetings 27th – 28th October 2020, Online



#### Rules of the meeting

- In accordance with Section (2), Paragraph 18 of Public Procurement Law of the Republic of Latvia, Contracting authority RB Rail AS, the central coordinator of the Rail Baltica project, organizes meetings with the potential suppliers for the upcoming procurement exercise(s) on cable ducts, channels/manholes and supporting components delivery for the Rail Baltica project.
- Place of the meeting: Online meeting (Microsoft Teams platform)
- Time: 09:30 (Time Zone EEWT (Eastern European Wintertime)
- Meeting Agenda:
- Introduction to the Rail Baltica project and the project schedule;
- Information on the scope and timeline of cable ducts, channels, manholes and supporting components delivery for the Rail Baltica project;
- Q&A session:
  - Part 1: RB Rail AS questions to suppliers,
  - Part 2: Supplier answers,
  - Part 3: Supplier questions to RB Rail AS,
  - Part 4: RB Rail AS answers.
- Meetings will be recorded for reference, transparency and audit purposes and a summarized version of the minutes of all meetings will later be made available online at: https://www.railbaltica.org. For the purposes of fair treatment of suppliers and potential tenderers, RB Rail AS shall publish all the significant information shared with the tenderers. Sound/Video recordings of the e-meetings will not be shared with the suppliers and/or third parties.
- RB Rail AS shall not disclose any commercially sensitive information provided by suppliers during or after the meeting.



#### Rules of the meeting

Supplier`s confirmation,

By participating in this meeting the potential Supplier:

- 1. Confirms his/her participation in the meeting;
- 2. Confirms that the rules of meeting are clear, and potential Supplier has no objection to the process of meeting.

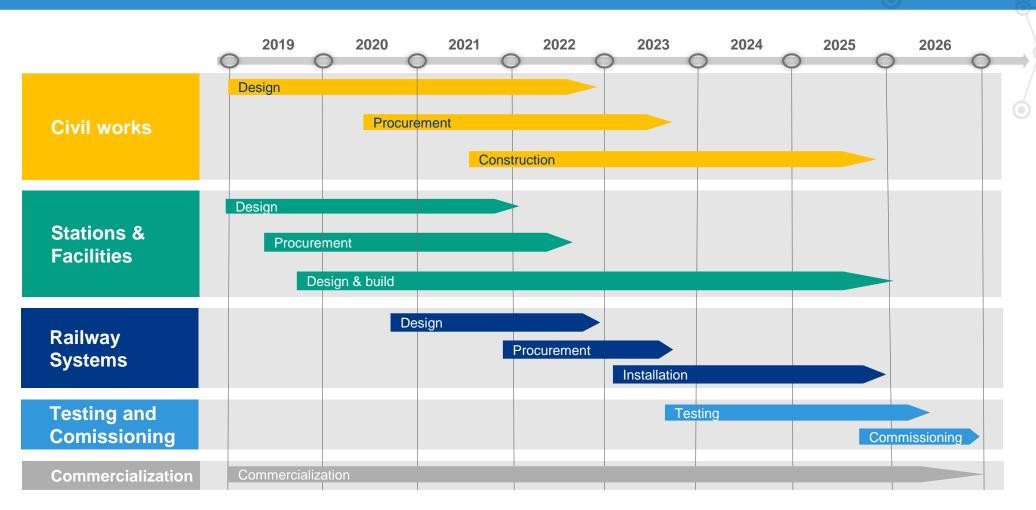
At the potential Suppliers meetings, RB Rail AS shall make no promises and/or commitments towards any business agreement or any proposal and shall not provide any acceptance of any offers or potential offers. The potential Suppliers meetings are intended to inform RB Rail AS on the significant market related conditions. At these meetings, RB Rail AS is not in a position to discuss any other topics and shall not provide any information on any ongoing procurement procedures.







## **Project implementation schedule\***

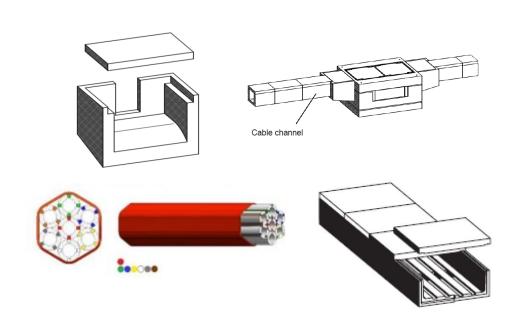


<sup>\*</sup> indicative

# Rail Baltica

## Cable ducts, channels/manholes, etc

- Cable ducts, channels/manholes and supporting components are part of the broader Rail Baltica strategy for consolidated procurement of infrastructure components and elements.
- ➤ It is estimated that pre-fabricated cableway elements for the entire Rail Baltica Global project could amount to:
  - Cable ducts ~ 7 000km\*;
  - Cable manholes and covers ~ 7 000 pieces\*;
  - Surface cable channels ~ 300km\*.
    - \* volumes are approximate
- The objective is to assess the market situation as well as get supplier feedback on the proposed solutions.







## To submit the Bid you have to register in E-Tenders system



Information about the Tenderers www.railbaltica.org/tenders/
and E-Tenders system

Submission of the Bids only in E-Tenders system:

https://www.eis.gov.lv/EKEIS/Supplier

<u>Training:</u> http://paligs.eis.gov.lv/suppliers/N\_0\_2.html

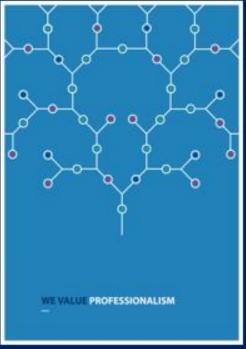
Information on <u>HOW TO REGISTER</u>:

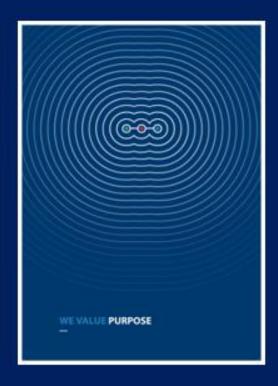
https://www.railbaltica.org/procurement/e-procurement-system/

and

https://www.eis.gov.lv/EIS/ (click on the Tab "Registration")







## Thank you!