

Rīga

03.11.2020

Our Ref: 1.13p/LV-493

## Electronic Procurement System

***Answers to questions from interested suppliers  
in the competitive procedure with negotiation  
“Engineering services for preparation, procurement  
and supervision of Rail Baltica Control-Command  
and Signalling subsystem deployment”,  
identification number RBR 2020/18***

RB Rail AS presents following answers to questions received from the interested supplier until 3 November 2020:

Nr.	Question	Answer
1.	For Annex No 7 it is stated that the project investment value has to be at least 50 million €. Does this mean each project mentioned under Annex No 7 has to have this investment value or could two or more projects accumulate to this value to meet the criterium?	In accordance with the Section 5.1.4 of the competitive procedure with negotiation “Engineering services for preparation, procurement and supervision of Rail Baltica Control-Command and Signalling subsystem deployment (hereinafter – Procurement) regulation (hereinafter – Regulation) the Candidate within the previous 15 (fifteen) years [...] until the date of submission of the Application must have provided Project Management Office services in railway project with the project investment value of at least 50 000 000,00 EUR (fifty million euros zero cents) [...]. Considering the mentioned above, Procurement commission indicates that each project mentioned in the Annex shall have investment value of at least 50 000 000,00 EUR and the investment values of several projects cannot be summed to meet the requirement stipulated in the Section 5.1.4 of the Regulation.
2.	For Annex No 7 no additional project description besides the annex is stated. Is our understanding correct that Annex No 7 is therefore sufficient?	Yes, in order to certify the Candidate's compliance with the requirement stipulated in the Section 5.1.4 of the Regulation, it is sufficient to submit only filled in and signed Annex 7 of the Regulation.
3.	Could the project stated in Annex No 3 and Annex No 9 be the same as long as all	Yes, project can be the same, as long as it meets all requirements mentioned in the Section 5.1.1

	services mentioned under point 5.1.1./14.1.1 were provided within one single project?	and Section 14.1.1. of the Regulation. Please note that in Section 14.1.1 of the Regulation, unlike in Section 5.1.1 of the Regulation, all services mentioned in the Section 5.1.1 of the Regulation (all Subsections a)-g)) must be provided within one Reference project.
4.	Under point 14.1.1 the maximum number of points is four. Does that mean we get 1 point per project, i.e. to reach the maximum we would need to state 4 projects?	No, to receive a maximum 4 points in the Section 14.1.1 of the Regulation, it is enough to provide one relevant Reference project that meets all requirements stipulated in the Section 14.1.1 of the Regulation.
5.	Under point 14.1.2 it is described that we need to mention additional projects in Annex 10 with other groups than the one project stated in Annex 6. Do we only get the maximum of points if we have a project of each group (S2R etc.)? Or would it count having two projects associated with e.g. S2R –getting two points for these projects, one point for each project?	Procurement commission indicated that Candidate may receive 1 point for each additional project (please see the Footnote No. 10 of the Regulation). E.g., if the Candidate has offered the project coordinated by ERTMS Users Group to meet the requirements stipulated in the Section 5.1.4 of the Regulation, to receive a maximum 4 points in the Section 14.1.2 of the Regulation, Candidate shall offer relevant projects coordinated by: <ul style="list-style-type: none"> <li>- Shift2Rail (1 point; no additional points, if two or more different X2Rail (X2Rail-2, X2Rail-3 or X2Rail-4) projects offered);</li> <li>- EULYNX (1 point);</li> <li>- SmartRail 4.0 (1 point);</li> <li>- UIC (CCS/ERTMS/FRMCS activities) (1 point).</li> </ul>
6.	Is our understanding correct that the tenderer is not disqualified if he does not fulfil the criteria described in Annex 9, 10 and 11 (as they will only be used to determine an order in case there are more than 5 tenderers)?	Yes, Candidate evaluation will only be applied if more than five Candidates will comply with selection criteria stipulated in the Section 5 of the Regulation. This means that the Candidate does not have to offer projects (and submit relevant documents) that meet the requirements specified in Section 14.1 of the Regulation, but taking into account the possible competition, the Procurement commission recommends interested supplier to consider possibility to offer projects that meet the requirements specified in Section 14.1 of the Regulation.
7.	Is our understanding correct that the main difference between Annex 4 and 5 is that the project in Annex 4 must meet all the requirements for the Reference project (page 5/6) and the project in Annex 5 does not?	Procurement commission indicates that main differences between the requirements stipulated in the Section 5.1.2 and Section 5.1.3 of the Regulation are following: <ul style="list-style-type: none"> <li>- in the Section 5.1.2 of the Regulation there is stated that Candidate [...] must have gained experience [...] for <b>CCS subsystems and Railway communication system scope</b> (both have to be covered in one Reference project), but in the Section 5.1.3 of the Regulation - that Candidate [...] must have gained experience [...] for <b>CCS subsystems scope</b>;</li> </ul>

		<ul style="list-style-type: none"><li>- in the Section 5.1.2 of the Regulation there is stated that Candidate [...] must have gained experience [...] in one <b>Reference project</b> (that meets all requirements for Reference project stipulated in the Section 1 of the Regulation), but in the Section 5.1.3 of the Regulation - that Candidate [...] must have gained experience [...] in one <b>project</b> (it is not necessary to fulfill the requirements as a Reference project);</li><li>- the requirements are slightly different in <b>Subsections b) and c)</b> in Sections 5.1.2 and 5.1.3 of the Regulation.</li></ul> <p>Additionally, please note that project offered to meet the requirements stipulated in the Section 5.1.2 and Section 5.1.3 of the Regulation cannot be the same (Footnote No. 5 and 6 of the Regulation).</p>
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Sincerely,

Procurement commission vice-chairperson



V. Ezergaile