Riga
20.02.2020
Our Ref: 1.13p/LV-47

Answers to the questions provided by the Tenderer in the open competition „Detailed technical design review and design expertise services for Rail Baltic in Estonia”, Id No RBR 2019/14

RB Rail AS presents the following answers to the questions from the Tenderer:

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| 1. | We, 3TI Progetti Italia – Ingegneria Integrata S.p.A. after reviewing Tender Documents related to the one above mentioned, would ask the following clarification:  
- Regarding to the „TSI verified railway”, within the design projects requirement, according to the „Technical and professional ability”, being this one a kind of verify and certification that occurs after the design phase, we, as 3TI PROGETTI, are not in possession of this certification, although our projects are clearly developed according to the European Technical Specification. Could you kindly confirm if it is enough for the required technical references? Secondly, in the case of one of the our railway project is located outside the European territory and however developed according to the European legislation, how could we prove it, without a specific TSI certificate?  | Procurement commission explains that in accordance with Section 7.4. and 7.5. of the open competition Regulations the Tenderer shall indicate information related to the experience in the completed Technical Specification for Interoperability (TSI) verified railway design projects in Experience table of the Tenderer (Annex No 6 of the Regulations) and in CV form (Annex No 7 of the Regulations) (in Description of the services/projects/contracts) for each Key expert where this requirement is required and provide copies of references from clients or similar documents (copies of building permits, deeds of conveyance or other proof evidencing the experience). No additional evidences are required to be submitted for proving that respective railway design project is TSI verified railway design project (regardless of the location or the respective railway). Procurement commission will assess all information submitted (not necessarily for this information regarding TSI to be indicated in both – descriptions and references from clients or other evidences, however, by providing design project experience the Tenderer shall ensure that TSI regulations were applied and Procurement commission shall be able to verify that the railway is TSI verified from the documentation submitted). |
2. Regarding to the financial requirements, according to the clause 7.3.1 "average financial turnover in railway infrastructure design and/or consulting within the last 3 (three) financial years (...)"Could you kindly clarify if construction supervision are included within the term "consulting services" about railway infrastructure? | Procurement commission clarifies, that financial turnover in railway infrastructure construction supervision can be included in financial turnover if it has been obtained as a part of contract which has covered consultancy services for railway infrastructure (e.g. consultancy services for the design and construction supervision).

3. Considering out strong interest in submitting the best offer for this tender, we hereby respectfully request for a time extension of at least two weeks to the submission date for proposal, in order to have the adequate time to submit a higher quality and more competitive proposal. | Your request has been noted and Procurement commission will inform you regarding its decision shortly. Please follow the information provided in E-Tender system.

Document is approved by Procurement commission’s decision made on 20 February 2020, Session minutes No 6, and is valid without signature.