

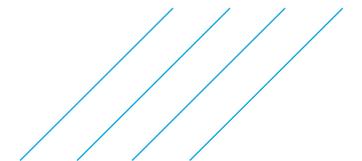


**ATKINS**  
Member of the SNC-Lavalin Group



# Rail Baltica Infrastructure Management Study

2<sup>nd</sup> April 2019





# Structured Methodology

Option Number >>>	5	31	57	63	80	81	85
Freedom to set market rate for PASSENGER track access (and freight)							
Freedom to set market rate for FREIGHT track access							
Traffic Management							
Capacity allocation							
Inspection and Maintenance across all route							
Yield Author							
International Rail Relations Lead							
Passenger Concession Letting agency							
Commercial Services – no new commercial freedom							
Commercial Services Freedom (minimal)							
Commercial Services Freedom (partial – no extra land)							
Commercial Services Freedom (partial – extra land for railway associated services only)							
Commercial Services Freedom (full)							
Governance structure the same as RB Rail AS							
Governance structure minimally modified from that of RB Rail AS (minimal relaxation)							
Governance structure moderately modified from that of RB Rail AS (some relaxation + gold share)							
Governance fully modified from that of RB Rail AS							
Ability to offer rail heidage as a backup							

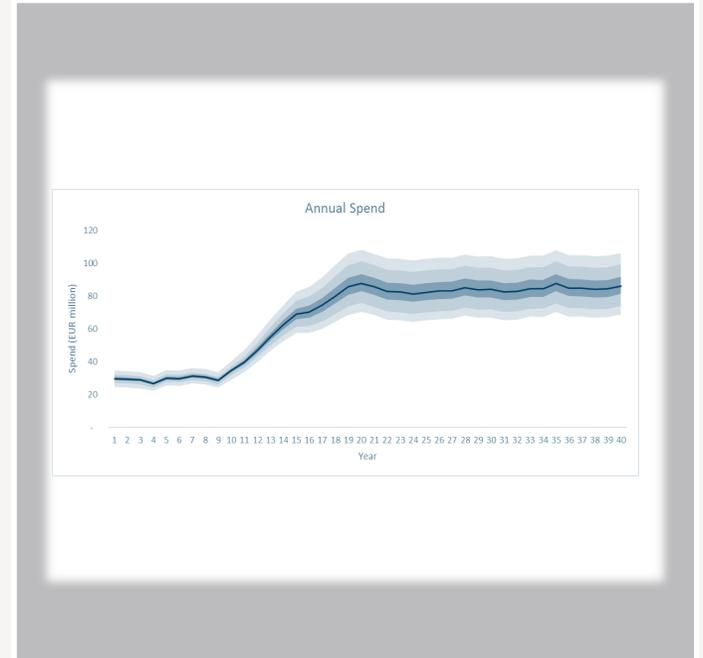
Over 80 Options Considered  
All Compliant With EU Law

Multi Criteria Analysis Shortlist Outcomes (7 Options)

Business Area	Option 5	Option 31	Option 57	Option 63	Option 80	Option 81	Option 85
Asset Management	60.0	61.0	61.5	60.4	47.0	44.0	44.0
Commercial Mgt	25.0	26.4	27.2	28.3	28.0	28.0	28.0
External Engagement	38.0	38.0	38.0	38.0	32.0	32.0	32.0
Financial Mgt	20.0	20.0	20.0	20.0	18.0	18.0	18.0
Policy	47.0	41.0	45.0	45.0	38.0	38.0	37.0
Strategy	14.0	18.0	18.0	18.0	16.0	16.0	16.0
Sustainability	16.0	15.0	15.0	15.0	15.0	15.0	15.0
<b>Total</b>	<b>220.0</b>	<b>219.4</b>	<b>224.7</b>	<b>224.7</b>	<b>194.0</b>	<b>191.0</b>	<b>190.0</b>

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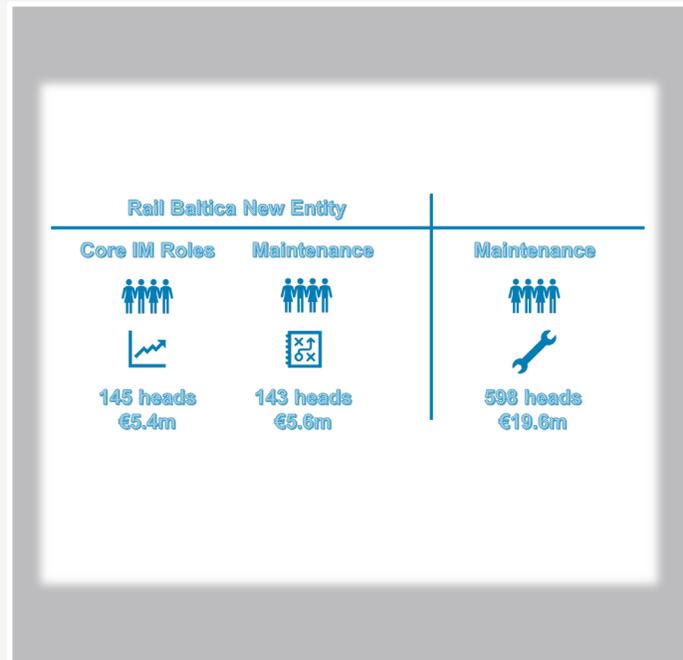
Multi Criteria Analysis



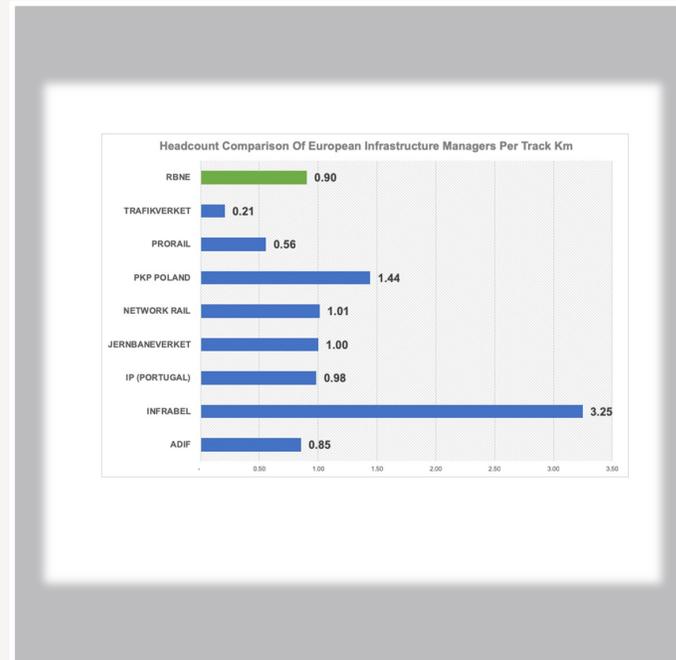
Life Cycle Cost Model

Complex Outcomes – Deeply Analytical Approach

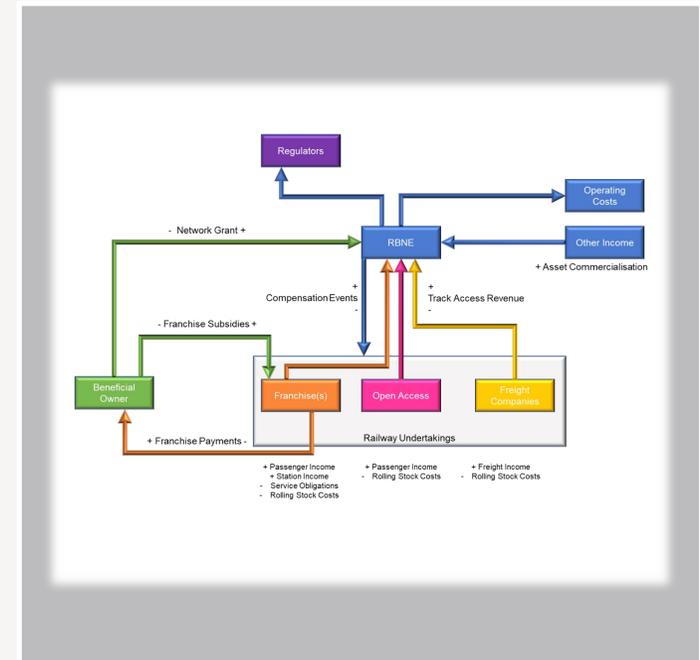
# Outcomes



Organisation and Process Design



International Comparison  
Order Of Magnitude



**An Infrastructure Management Model That Offers The Best Chance Of Success To Deliver The Rail Baltica Business Case**

